

Shuaib Ahmed

Business Development Manager | Modular Furniture & Interior Solutions

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Dear Hiring Manager,

I am writing to express my strong interest in the Business Development Manager role at your organization. With over 8 years of hands-on experience spanning the Modular Furniture, Interior Industry, across India, Oman, and Saudi Arabia, I bring a proven record of driving revenue growth, building high-value client relationships, and leading teams in competitive international markets.

Throughout my career, I have consistently delivered results — from a decade of leadership at Ilham Business Corner in Oman, where I managed the full project lifecycle for kitchen, wardrobe, and vanity solutions, to securing key accounts in Saudi Arabia and growing B2C and B2B sales channels back in India. I specialize in identifying market opportunities, introducing trending product lines through targeted R&D, and building lasting relationships with architects, consultants, and corporate clients.

I am a confident communicator fluent in English, Hindi, Urdu, and Kannada, which has enabled me to work effectively across diverse cultural environments. My MBA in Marketing & Finance further strengthens my ability to align business development strategy with commercial goals.

I am excited about the opportunity to contribute to your organization's growth and would welcome the chance to discuss how my background aligns with your needs. I am available for an interview at your convenience.

Yours sincerely,

Shuaib Ahmed

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